

Master services agreement

Confidentiality and discretion

All conversations and shared information are treated as strictly client confidential by Leaders on Demand and each of our team members.

No fees or retainers

You pay no fees or retainers for being signed-up and onboarded as a Leaders on Demand customer nor for ongoing tactical planning.

Onboarding process

Our onboarding process customises how we align with your business model to optimise the outcomes achieved when Leaders on Demand is added to your team.

Tactical planning cycle

Your point of contact is one of the Leaders on Demand founders, whose primary role is to have your back.

Focusing on target outcomes and understanding constraints ensures the right leadership support is deployed when needed.

Use of proprietary tools

Access to our methodologies and tools is included under the master services agreement. We help identify when use of our proprietary tools will benefit your team's effectiveness.

On-demand deployments

Available leadership capacity

We maintain available capacity so you can scale up your team when needed. You only pay for Leaders on Demand team members when they are deployed, as a variable cost.

Adding Leaders on Demand capacity creates options for your team to deliver better outcomes in less time with reduced risk.

Working with a founder, the tactical planning cycle is designed to identify the priorities that Leaders on Demand enables your team to solve for.

1. Define outcomes

We help you clearly define the outcome your team is solving for.

We also agree the practical constraints such as deadlines, budgets, limited resources, professional qualifications, and workplace.

2. Develop solutions

Solutions are developed with input from our whole team. This collaborative one-team approach encourages creativity and ensures developed options are backed by practical experience and peer review.

3. Decide and act

You assess the options and our founders can provide additional perspective to support decision-making.

A measurable definition of success is established for any deployment.

4. Contracting & fee arrangements

Each deployment is documented as a statement of work under the master services agreement.

Our deployed leaders are engaged by Leaders on Demand as independent contractors. Back-to-back agreements are established for each statement of work.

Leaders on Demand bills and collects the fees for deployments. A minimum of two thirds of fees are passed straight through to the deployed leader's independent contractor company.

Our leaders have autonomy to agree outcomes, deployment type and fees. Daily rates typically range from \$3,000 to \$6,000 plus GST.

5. Execution and feedback

Our solutions work because deployed leaders expect to be held accountable for execution and delivering the intended outcomes.

Two-way feedback is facilitated regularly.